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10 **Integrated Crop Pollination: combining strategies to ensure stable and sustainable yields of**  
11 **pollination-dependent crops**

12  
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30 **Abstract**

31 Our growing human population will be increasingly dependent on bees and other pollinators that  
32 provide the essential delivery of pollen to crop flowers during bloom. Within the context of  
33 challenges to crop pollinators and crop production, farm managers require strategies that can reliably  
34 provide sufficient pollination to ensure maximum economic return from their pollinator-dependent  
35 crops. There are unexploited opportunities to increase yields by managing insect pollination,  
36 especially for crops that are dependent on insect pollination for fruit set. We introduce the concept of  
37 Integrated Crop Pollination as a unifying theme under which various strategies supporting crop  
38 pollination can be developed, coordinated, and delivered to growers and their advisors. We emphasize  
39 combining tactics that are appropriate for the crop's dependence on insect-mediated pollination,  
40 including the use of wild and managed bee species, and enhancing the farm environment for these  
41 insects through directed habitat management and pesticide stewardship. This should be done within  
42 the economic constraints of the specific farm situation, and so we highlight the need for flexible  
43 strategies that can help growers make economically-based ICP decisions using support tools that  
44 consider crop value, yield benefits from adoption of ICP components, and the cost of the practices.  
45 Finally, education and technology transfer programs will be essential for helping land managers  
46 decide on the most efficient way to apply ICP to their unique situations. Building on experiences in  
47 North America and beyond, we aim to provide a broad framework for how crop pollination can help  
48 secure future food production and support society's increasing need for nutritious diets.

49

50 **Keywords:** bee, food, sustainability, crop, biodiversity, management

51

52 **Introduction**

53 As production of crops requiring insect-mediated pollination increases globally, there is a greater  
54 demand for crop-pollinating bees (Aizen & Harder 2009). Bees pollinate most of the fruit, vegetable  
55 and nut crops that enrich the diets of a growing human population by providing essential nutrients that  
56 complement dietary staples (Eilers et al. 2011) and mitigate nutrient deficiencies (Chaplin-Kramer et  
57 al. 2014, Ellis et al. 2015). Given these trends, present and future demands compel the development of

58 effective pollination strategies that employ appropriate bee species in efficient ways. To help address  
59 this challenge, we introduce the concept of Integrated Crop Pollination. We discuss how it might be  
60 implemented to help ensure the long-term stability of crop pollination, which is an essential  
61 component of sustainable and profitable production of many of our most nutritious crops.

62         The western honey bee (*Apis mellifera* L., Hymenoptera: Apidae) is an effective pollinator of  
63 many crops (Delaplane & Mayer 2000), but they are not always the most effective, and there is  
64 increasing recognition of the contributions of unmanaged populations of native bees (Winfree et al.  
65 2011, Garibaldi et al. 2013) and other insects (Rader et al. 2016). A small number of bee species  
66 exhibit characteristics that lend them to management for use as crop pollinators (Torchio 1990, Mader  
67 et al. 2010), thereby offering alternatives for some crops or as complementary pollinators to honey  
68 bees. These different sources of insect-mediated pollination provide opportunities to integrate wild  
69 and managed pollinators to help ensure stable and sustainable crop pollination (Kevan et al. 1990;  
70 Williams et al. in press). However, growers and land managers have access to limited information for  
71 making practical decisions on the most effective and efficient strategies to support wild and managed  
72 pollinators for their crop pollination needs. Additionally, these decisions must be made within the  
73 context of the local or regional farm system, its existing pollination system, pest management  
74 intensity, economic resources, and the available bee species that are practicable to align with and  
75 integrate into the crop production system. Given the complexity of crop pollination, decision-support  
76 systems are needed for growers and other land managers to help ensure reliable pollination for stable  
77 and profitable crop production.

78

### 79 **Integrated Crop Pollination**

80 As an organizing concept to structure the development and evaluation of efficient and flexible  
81 pollination strategies, we introduce the concept of Integrated Crop Pollination (ICP). We define ICP  
82 as: *The use of managed pollinator species in combination with farm management practices that*  
83 *support, augment, and protect pollinator populations to provide reliable and economical pollination*  
84 *of crops* (Fig. 1). This concept includes the expectation that no single strategy will be the best option  
85 for all locations where a crop is grown, due to variation in the level of pollinator dependence, the

86 managed and wild bee populations, crop variety, local economics of production, horticultural  
87 practices and personal preference. The approach builds on a strong foundation of research and  
88 implementation, ensuring the delivery of practical options aligned for diverse farming contexts.

89         Lack of comparisons between pollination strategies using a return-on-investment analysis  
90 approach inhibits growers ability to consider the relative benefits of honey bees and complementary  
91 of alternative strategies. By embracing the diversity of tactics that can be applied to specific farm  
92 situations, ICP provides a framework to guide the designing, development, and testing of multiple  
93 pollination strategies, including correlating their benefit to farm revenues. In many ways this approach  
94 echoes the development of Integrated Pest Management (IPM) 50 years ago, which brought a formal,  
95 quantitative approach to the interactions between pests, crops, and farm revenues (Kogan 1998). Here,  
96 we outline the key principles on which an ICP strategy can be developed, describe its primary  
97 components (Fig. 1), and discuss applied research needed to transition from concept to useful  
98 structure for decision-making by managers of specialty crops.

99

#### 100 **Integration of pollinators on farms**

101 Managing crop pollination from an ICP perspective includes the integration and diversification of  
102 pollinators and will require balancing the pros and cons of using a single managed bee species such as  
103 the honey bee, mixtures of managed species, and/or wild bee pollinators. Although non-bee  
104 pollinators can be important in some contexts (Rader et al. 2015), for the purposes of this review they  
105 are not considered. The ICP framework (Fig. 1) recognizes the essential role of honey bees as  
106 specialty crop pollinators. In some situations, increasing stocking density can be the most effective  
107 and economical option for achieving the desired pollination goals with the greatest return on  
108 investment. In others, combining honey bees with other pollinating insects can improve pollination  
109 (Brittain et al. 2013a) and may reduce the risk of poor yields caused by annual variability in pollinator  
110 activity. We assume that the context under which alternative pollinators are likely to be most effective  
111 and economically practical is dictated by a combination of factors including the landscape  
112 surrounding the farm, how the farm is managed, the reproductive biology and phenology of the crops,  
113 and the relative efficacy and cost of different managed bee species. Each farmer will have a specific

114 set of pollination options available that can be selected and integrated into their farming practices to  
115 provide for their pollination needs (Fig. 2), and so we recognize the challenge of developing specific  
116 recommendations when each farm setting is different. However, our broad view provides a structure  
117 for considering integration of pollinators into farm systems and exploring where this effort may be  
118 worthwhile. We begin by discussing alternative managed bees and wild bees, then consider  
119 management strategies for integrating them into crop production.

120

### 121 *Managed honey bees*

122 Honey bees are the dominant managed pollinator across the globe (De-Grandi Hoffman 2003). They  
123 are well suited for agricultural pollination because they forage on a wide range of flowering plant  
124 species, have large colonies with abundant workers, have a long history of management, and are  
125 relatively low cost for growers to rent them (Free 1993; Delaplane & Mayer 2000; Allsopp et al.  
126 2008). From the small hobbyist to the professional commercial operator, beekeepers provide millions  
127 of colonies to support crop pollination (Potts et al. 2010, Calderone 2012), despite growing challenges  
128 to this industry. While they may be available in much greater abundance, honey bees are less efficient  
129 pollinators of some pollinator-dependent crops than other bee species (Thomson & Goodell 2001,  
130 Cane 2002, Artz & Nault 2011, Shipp et al. 1994, Stubbs & Drummond 2001, Desjardins et al. 2006,  
131 Dogterom et al. 2008, Garibaldi et al. 2013). Because other bees may be more efficient pollinators of  
132 crops, there has been long-standing interest in expanding the suite of managed bee species that can  
133 provide crop pollination (Bohart 1972, McGregor 1976, Free 1993, Strickler & Cane 2003, Peterson  
134 & Artz 2014). Alternative managed bees and wild bees may also address the pollination shortages  
135 suggested by the more rapid expansion of the area planted to pollinator-dependent crops than  
136 populations of managed honey bees (Aizen & Harder 2009). Despite their decades of use as crop  
137 pollinators, we know relatively little about the investment-response relationship for honey bee  
138 colonies in most crops. General guidelines are available and are based on older studies (Delaplane &  
139 Mayer 2000). However, there is an urgent need for research to explore optimal stocking rates and  
140 deployment patterns of honey bee colonies (e.g. Cunningham et al. 2015) as well as to understand  
141 yield responses in different farm settings (Gaines-Day & Gratton 2016) given the loss of feral honey

142 bees in many regions and updated crop production practices that create higher bloom densities and  
143 introduce new cultivars.

144

#### 145 *Alternative managed bees*

146 Of the approximately 4,900 bee species in North America (Michener et al. 1994), one bumble bee  
147 species and three solitary bee species have management protocols fully or nearly complete to support  
148 their use on a commercial scale (Kevan et al. 1990, Velthuis & van Doorn 2006, Pitts-Singer & James  
149 2008, Peterson & Artz 2014), with similar low proportions of the bee fauna domesticated globally.  
150 The details of management approaches for these bees have been reviewed elsewhere (Mader et al.  
151 2010, Delaplane & Mayer 2000), so here we consider specific points that pertain to integrated  
152 pollination. The value of bumble bee pollination in greenhouses is widely acknowledged (e.g., Shipp  
153 et al. 1994, Dogterom et al. 2008, Guerra-Sanz 2008), but in open field settings *Bombus impatiens* can  
154 also be an effective alternative to honey bees for lowbush blueberry (Desjardins & Oliviera 2006) and  
155 watermelon (Stanghellini & Ambrose 1998). Recent studies suggest their benefit is context  
156 dependent. In pumpkin fields stocked with either *A. mellifera* or *B. impatiens*, the landscapes  
157 surrounding fields moderated the benefit of supplemental pollination inputs (Petersen & Nault 2014),  
158 with the high background density of wild bumble bee colonies and other wild bees masking  
159 contributions by the purchased colonies. In other settings with a paucity of wild pollinators, the  
160 addition of commercial bumble bee colonies may be an effective strategy for pollination of pumpkin  
161 and other cucurbits.

162 Three species of solitary bees have been propagated and employed as pollinators of certain  
163 target crops. The cavity-nesting alfalfa leaf-cutting bee, *Megachile rotundata*, is widely adopted in  
164 North American alfalfa-seed producing regions as the primary pollinator for obtaining profitable seed  
165 yields. The ground-nesting alkali bee, *Nomia melanderi*, is managed for alfalfa pollination in  
166 Washington, where long sustained natural bee beds and some man-made ones can persist in well-  
167 suited soils under an amenable climate (Pitts-Singer & James 2008). *Osmia lignaria*, the blue orchard  
168 bee, is increasing being used for pollination of tree fruit and nut crops. Previously only considered for  
169 small-scale or organic orchards (Bosch et al. 2000, 2006), it recently has been combined with honey

170 bees in large commercial orchards for pollination and propagation (Artz et al. 2014, Boyle and Pitts-  
171 Singer 2017). More information on the pollination potential, economics of management, and optimal  
172 use in various commercial field settings is needed to fully incorporate alternative managed bees into  
173 effective ICP systems. As an example, Table 1 highlights aspects to consider for the use of honey bees  
174 and blue orchard bees for crop pollination.

175         The value, benefits, and feasibility of using alternative managed bees as part of crop  
176 production strategies requires that their life cycles and nesting activities be considered along with  
177 their necessary management practices. For example, commercial bumble bee colonies can be  
178 purchased year-round and reared to have peak worker abundance to match the bloom timing of crops.  
179 These are also transportable and can be used on more than one crop per year, if colonies are kept  
180 healthy. With evidence of declines in some wild bumble bee species that are linked to increased  
181 pathogen loads (e.g. *Nosema bombi*) that may have been amplified or introduced from commercially  
182 reared colonies (Cameron et al. 2016), strategies for eliminating disease in commercial bumble bees  
183 will be a critical component of an effective ICP system that includes managed and wild bumble bees.  
184 In part to curtail the risk of disease spread or other negative ecological interspecific interactions  
185 (Graystock et al. 2016), some limitations are placed on moving bumble bee species beyond their  
186 native ranges for pollination outside of greenhouses, and producers are increasingly adopting  
187 pathogen screening (Huang et al. 2015).

188         Unlike honey bees and bumble bees, blue orchard bees have a solitary life history. They  
189 overwinter as cocooned adults and are ready to emerge ready to visit early spring flowers such as fruit  
190 trees, even when the weather is cool and damp. Nesting females live for about six weeks, and progeny  
191 remain in the nest for a full year before new adults emerge. Therefore, management protocols for bee  
192 storage using prescribed temperature regimes have been developed to ensure that adults emerge  
193 quickly and synchronously with crop bloom (Bosch et al. 2008). Because the blue orchard bee is a  
194 promising commercial pollinator (e.g., Bosch & Kemp 2002), systems for managing this species are  
195 being developed, including improvements in nesting materials and distribution of nest sites to  
196 maximize crop pollination and bee reproduction (Peterson & Artz 2014). The largest supply of bees  
197 comes from trapping in wild lands, which is not annually reliable, cost effective, or sustainable and

198 differences in bee phenology by geographic source can cause management problems if trapped bees  
199 are sold for use to localities with mismatched climatic conditions (Pitts-Singer et al. 2014). Locally  
200 sourced bees and methods for their reproduction are major research priorities for the blue orchard bee  
201 industry.

202           Safeguarding all bees from pesticide impacts is paramount. For solitary bees, however, the  
203 incidental or accidental killing of foraging females terminates reproduction. Bee safety during crop  
204 bloom must be ensured through the limited or timely use of crop-protecting pesticides. Also, efforts  
205 are needed to protect bee population from arthropod natural enemies and vertebrate predators. The  
206 economic implications of using commercial bumble bee colonies or solitary bees as sole pollinators or  
207 in combination with honey bees have not yet been determined in most settings, yet this is a critical  
208 component for understanding how to integrate multiple bee species for pollination. Ultimately, the  
209 costs of each type of bee must be compared in the context of relative yield increases and per-acre  
210 revenues to understand the conditions under which combined strategies will be economically  
211 beneficial to growers.

212

### 213 ***Wild bees***

214 Depending on the farm situation, wild bee populations can provide none, some, or all of the  
215 pollination needs of crop plants. The contribution of each species depends on its abundance,  
216 efficiency, fidelity, compatibility for pollinating the specific flower type, and flight range (Torchio  
217 1990, Tepedino 1981, Thomson & Goodell 2001, Greenleaf et al. 2007). By taking these factors into  
218 account, programs to preserve, enhance or create farm landscapes to support bee populations will be  
219 more likely to deliver ecosystem services that secure or improve agricultural outputs (Kennedy et al.  
220 2013, Garibaldi et al. 2014). Successful ICP must begin with assessing the role of different pollinators  
221 and how their contributions vary with farming context, crop type, and region. Having identified which  
222 species are effective at delivering conspecific pollen (Sampson and Cane 2000), the next step is to  
223 collect ecological and biological information about these species to identify factors that may boost  
224 their population growth and abundance, e.g., via enhanced availability and seasonal continuity of nest  
225 and flower resources (Schellhorn et al. 2015). Based on this information, the location and type of



226 management intervention can be developed to improve pollination, with decisions rooted in economic  
227 analysis of the costs and returns of different strategies.

228

### 229 *Diversity and pollination functioning*

230 Promotion of bee diversity and multi-species integration at different spatial and temporal scales is  
231 expected to reduce the risk of pollination shortfalls (Kennedy et al. 2013), especially in years when  
232 weather conditions are less suitable for honey bee flight. A meta-analysis by Garibaldi et al. (2013)  
233 found that fruit set of many crops was positively correlated with wild bee visitation to flowers, but  
234 there are few long-term studies to determine how bee diversity buffers crop pollination against  
235 variable weather conditions.

236 Higher bee diversity is expected to increase the annual stability of crop pollination (Garibaldi  
237 et al. 2011). Given natural variability in wild bee populations from year to year (Williams et al. 2001),  
238 species diversity is expected to buffer pollination to the inter-annual fluctuations in abundance  
239 (Kremen et al. 2002). For example, mason bees will fly at cooler temperatures in spring orchards than  
240 will honey bees (Vicens & Bosch 2000), which should allow for pollination under conditions typically  
241 considered unsuitable for pollination by honey bees (Brittain et al 2013b). Whether this will lead to  
242 higher crop pollination remains unclear (Tuell & Isaacs 2010).

243 Bee species differ in their behavior on flowers (Chagnon et al. 1993), movement within crops  
244 (Heohn et al. 2008, Brittain et al. 2013b), and temporal pattern of visitation within single days and  
245 over the season (Tepedino 1981, Hoehn et al. 2008). The levels of pollination achieved through  
246 functional complementarity and facilitation among species can be enhanced by diversifying such  
247 functional groups of bees that pollinate crops (Gagic et al. 2015). Where there are multiple plantings  
248 of annual crops within a season, such as found in many diversified vegetable farms, seasonal crop  
249 diversity can support more diverse bee populations that can contribute to sustained pollination and  
250 thus higher annual yield. The importance of this complementarity will be augmented in polyculture  
251 systems where different bee species prefer different crops or are more effective pollinators of certain  
252 crops (e.g., Thomson & Goodell 2001, Javorek et al. 2002, Greenleaf et al. 2006). By implementing  
253 tactics to enhance bee diversity on farms, growers will increase the chance that high functioning

254 species are present within the community of bees visiting their flowers during bloom (Kleijn et al.  
255 2015).

256           Diversification of the bee community available to visit flowers during crop bloom also  
257 enables pollination synergies through facilitation among bee species. For example, the presence of  
258 wild bees in orchards and on row crops increases the pollination effectiveness of honey bees, such that  
259 each honey bee visit on average leads to better yield (DeGrandi-Hoffman & Watkins 2000, Greenleaf  
260 & Kremen 2006, Brittain et al. 2013a). The same effect can be achieved using combinations of  
261 managed species such as honey bees and *Osmia* species in almonds (Brittain et al. 2013a), and there is  
262 much yet to learn about how combinations of pollinators interact in different crops.

263           There is growing evidence for diversity of response among bee species to landscape change  
264 and other disturbances, including agriculture (Winfree & Kremen 2009, Carre et al. 2009, Cariveau et  
265 al. 2013). The ability to predict bee diversity in different farm landscapes can inform pollinator  
266 integration strategies, and we envision combining the model developed by Lonsdorf et al. (2009) and  
267 tested widely by Kennedy et al. (2013) into online mapping tools to support decisions on where to  
268 locate plantings to conserve bees on farms. Including an economic component will be critical for  
269 selecting locations providing positive revenue changes in nearby crops (Williams et al. in press).

270

#### 271 *Understanding the context of diversification and integration*

272 Incorporating wild bees as part of an ICP strategy may lead to more sustainable agriculture region-  
273 wide. On the majority of small vegetable farms in the Mid-Atlantic region of the United States, wild  
274 bees alone provide sufficient pollination to some vegetable crops (Winfree et al. 2007). In this  
275 situation, maintaining habitat plantings for wild bees located near farms might be all that is needed to  
276 ensure pollination into the future. These are areas of vegetation that are rich in flowering plant  
277 resources, and they may be linear strips such as hedgerows or larger areas consisting of annual cover  
278 crops or diverse perennial plant communities. In farms with larger field sizes, managed bee  
279 integration may be needed because wild bees are too scarce to service the high density and abundance  
280 of flowers produced during crop bloom. Recognizing where different pollination strategies are most  
281 effective is critical to effective ICP.

282           The context under which pollination by alternative managed bees or wild bees is likely to be  
283 most effective and economical is dictated by regional land use, farm management, reproductive  
284 biology and bloom timing of the cultivated crop, and the relative cost of different bees (Fig. 2).  
285 Careful consideration of when integration of wild and managed bees is most likely to be functionally  
286 important can also reveal where and how changes to management practices (such as habitat  
287 enhancement to promote pollinator populations) can promote cost-effective ICP (Kleijn et al. 2011).

288           Intensively managed landscapes with large crop fields present greater challenges for the  
289 integration of wild bees for pollination (Fig. 2, right). Such landscapes offer fewer forage and nesting  
290 resources for wild bee populations outside of mass-flowering crops (Holzschuh et al. 2013, Jauker  
291 2012) and, thus, support lower bee diversity overall. Where a mass-flowering crop is the desired  
292 target of pollination, large field sizes and locally intensive monoculture pose additional challenges  
293 (Isaacs & Kirk 2010), because of the high number of flowers and the low density of wild bees.  
294 Moreover, larger fields have interiors further from non-crop habitat that supports bees. Unless  
295 pollinator habitat can be interspersed throughout the fields and bees protected from exposure to bee-  
296 toxic pesticides, they will be more dependent on managed pollinators (Garibaldi et al. 2011).

297

### 298 **Integration of practices on farms**

299 Sustainable pollination using managed or wild bees requires that their populations persist over time on  
300 the farm or in surrounding landscapes (Kremen et al. 2007, Brosi et al. 2008). In general, the  
301 abundance of bees is governed by the availability and temporal continuity of resources required for  
302 the organism to complete its life cycle (e.g. nest site and material, food, mates, refuge) (Schellhorn et  
303 al. 2015), and by mortality or reduced fecundity caused by parasites, disease, predation and toxins  
304 (Cavigle et al. 2016, Cameron et al. 2015). These interactions are modified by the environment, where  
305 the main drivers are soil, climate, and nutrient availability. Bees need nesting and floral resources to  
306 persist, and these should be available throughout their flight seasons and also reliably present from  
307 year-to-year, whether as natural resources or constructed shelters.

308           Many farms are relatively devoid of floral resources for bees before and after crop bloom and  
309 beyond the growing season (Williams et al. 2012, but see Winfree et al. 2009), and intensive

310 management also tends to remove key nesting substrates and overwintering sites for some bees  
311 (Forrest et al. 2015). However, there is still opportunity to apply the ICP approach in these settings.  
312 The extreme example of California almond orchards provides unique challenges for enhancing  
313 pollination services (Kremen et al. 2007), but also some lessons on what it will take to reduce  
314 dependence on honey bees. Many almond orchards are cultivated as large blocks of over 100 acres  
315 within simplified landscapes, and have very high blossom density in mid to late February when  
316 weather is unpredictable for insect flight. Wild bee populations by themselves are unlikely to yield  
317 high returns in this context because their already small population sizes are affected negatively by  
318 intensification and they cannot penetrate the large orchards. In contrast, smaller orchards or those in  
319 landscapes where native vegetation is near, receive substantial visitation by wild bees (Klein et al.  
320 2012). In this setting, managed blue orchard bees, *Osmia lignaria*, can support honey bee-dominated  
321 pollination (Brittain et al. 2013a) such that the integrated strategy of combining managed species  
322 offers synergistic benefits for yield. Additionally, wildflower plantings near these orchards can  
323 improve the reproduction of *Osmia* bees without competing with the crop for pollinators (Lundin et  
324 al. 2017). Smaller almond orchards and those with later blooming varieties might benefit more from  
325 habitat that augments managed *O. lignaria* and wild bee populations.

326

### 327 ***Habitat enhancements***

328 When landscape-scale management for wild bees is beyond the control of individual farmers, they can  
329 work collectively to maintain habitat that will support bees that is already present in the surrounding  
330 landscape. Coordinated regional programs should be considered for enhancing habitat across a scale  
331 that will support wild bee populations. However, local scale management can also affect their  
332 abundance and mitigate the negative effects of intensively managed landscapes (Rundlöf et al. 2008,  
333 Kennedy et al. 2013). Installing pollinator habitat to provide diverse flowering species on or adjacent  
334 to farms can attract and support wild bees (Carvell et al. 2007, Garibaldi et al. 2014, Williams et al.  
335 2015) that may then enhance the delivery of pollination to adjacent crops (Carvaleiro et al. 2012,  
336 Blaauw & Isaacs 2014, Venturini et al. 2017). These same plants can attract many bee species that  
337 pollinate crops including honey bees (Williams et al. 2015), and provide them with a diversified

338 pollen diet. When subjected to stressors such as pathogens, parasites, pesticides, unfavorable weather  
339 or any of their combinations, access to diverse pollen may provide nutritional benefits that influence  
340 the health of bees (e.g., Di Pasquale et al. 2013, Wheeler & Robinson 2014). If farmers can find the  
341 space for bee plantings or preserve existing resources, their efforts allow for great potential to increase  
342 sustainability of crop pollination into the future. Such habitat can occupy locations not suitable for  
343 crop production (marginal land) or along field margins, roadsides, irrigation canals, etc. However, if  
344 the benefit to crop yield is great enough, it may be possible to create bee habitat ‘islands’ or corridors  
345 within farms (Brosi et al. 2008, Carvalhiero et al. 2012) to ensure the presence of wild bee  
346 populations and nutritional diversity for all bees, including honey bees, during crop bloom.

347         Establishment of habitat for pollinators must balance multiple goals: enhance pollination and  
348 other services, minimize disservices such as supporting pest populations or attracting bees away from  
349 the target crops (but see Lundin et al. 2017), and maximize cost effectiveness. A key element of ICP  
350 is to develop a robust and flexible framework for guiding pollinator habitat from plant selection, to  
351 establishment, to streamlined assessment of function (Fig. 3). Careful selection of regionally-adapted  
352 plant species and a robust methodology for establishing plantings is critical to successful functioning.  
353 Plant mixes that bloom over the entire growing season will support a greater diversity of bee species  
354 and may benefit crops that bloom at different times of year, but targeted strategies that provide  
355 resources for particular bee species also can be designed to support specific pollinators while not  
356 supporting pests. Extended flowering promotes pollinator species whose flight periods extend beyond  
357 that of a single crop. For example, this is critical for support of bumble bee species whose queens and  
358 workers pollinate blueberry during May and June, but whose colonies grow through the summer  
359 (Blaauw & Isaacs 2014). These same habitats can also support large numbers of honey bees (Williams  
360 et al. 2015; Lundin et al. 2017) and could offset nutritional needs that currently are only partially met  
361 by feeding colonies with artificial nutritional supplements.

362         The addition of habitat for bees by growing areas of flowering plants within farmscapes  
363 represents only one option to diversify farming in order to support crop pollinators. The crop itself can  
364 provide vital resources to bees. In particular, adding mass-flowering crops to current, often short, crop  
365 rotations can enhance bee populations (Bennett et al. 2012). Bumble bees can build large colonies by

366 summer, and their populations benefit from large coverage of mass-flowering crops in farm  
367 landscapes (Westphal et al. 2003). The timing and continuity of crop and non-crop bloom across the  
368 season is critical for colony performance, and studies in separate regions have shown that while early  
369 season resources led to increased production of workers, these did not consistently lead to higher  
370 queen production (Westphal et al. 2009, Williams et al. 2012, Persson & Smith 2013). Late-season  
371 flowering crops can release an apparent resource bottle neck and enhance production of reproductive  
372 bumble bees, but not workers (Rundlöf et al. 2014). These results suggest the importance of  
373 continuity of flower resources throughout the all phases of the colony cycle (Crone & Williams 2016).  
374 Other bee species that pollinate crops (such as megachilid and halictid bees) may be active during a  
375 shorter period of the growing season. To support them, adding flowers to the landscape has to be  
376 timed correctly (Russo et al. 2013). More research is needed to link the phenology of flowering crops  
377 in the landscape to communities of beneficial arthropods to identify which measures are likely to be  
378 efficient for specific bee species (Vasseur et al. 2013, Sardinias et al. 2016).

379

### 380 *Horticultural practices*

381 A comprehensive review by Klein et al. (2007) discovered a lack of information on the dependency of  
382 yield on insect pollination in many crops, especially those partially dependent on animal-mediated  
383 pollen transfer. This baseline information is critical for calculating the economics of ICP, both for the  
384 crop grower and for the manager of bees. Recently, the benefits of insect pollination for both yield  
385 and quality have been determined in major crops for which pollination, in many cases, has not been  
386 considered a key production factor (e.g., Cunningham & Le Feuvre 2013, Bartomeus et al. 2015,  
387 Lindström et al. 2016).

388 Many factors play a role in estimating the benefits of insect pollination, such as the  
389 interactions of nutrient, water and plant protection (Bos et al. 2007). For instance, water availability  
390 modifies the benefit of insect pollination for almond yield such that drought reduces yield more in  
391 fully than in poorly pollinated plants (Klein et al. 2015). Increased nitrogen reduces the benefit of  
392 pollination in oilseed rape, but pollination can recoup seed yields when little nitrogen is available,  
393 apparently increasing nutrient use efficiency (Marini et al. 2015). For seed production in red clover,

394 pollination benefits increased synergistically with increased control of a pest insect (Lundin et al.  
395 2013). Managing for enhanced soil organic matter can increase yield benefits from pollination in  
396 sunflower (Tamburini et al. 2016), and soil properties and pests interact with pollination in shaping  
397 yield in oilseed rape (Bartomeus et al. 2015, van Gils et al. 2016) and field beans (St-Martin &  
398 Bommarco, in final revision). These examples clearly show that pollination benefits often interact  
399 with, rather than simply add to, other resources in their relative contribution to crop yield (Seppelt et  
400 al. 2011).

401         A major knowledge gap is the lack of understanding of differences in pollination dependency  
402 among crop cultivars (Klein et al. 2007). Crop breeding programs rarely consider how pollination  
403 benefits vary among cultivars, or the level of pollen or nectar reward for bees. Oilseed rape has been  
404 well studied for this aspect, and screening demonstrates clear variation in benefits of cross-pollination  
405 (Hudewenz et al. 2013). Such large differences have been confirmed in field experiments where the  
406 most pollination dependent cultivars also gave the highest overall yields when pollinated (Lindström  
407 et al. 2016, Marini et al. 2015). New cultivars should be tested with self- and out-cross pollen as well  
408 as with locally-relevant bee communities during development in breeding programs. One option in  
409 response to declining bee availability from an agronomic perspective is to breed for less pollinator  
410 dependence. In almond for which pollen from a different variety (i.e., from a “pollinizer”) is needed  
411 for cross-pollination of the target variety, there is keen interest in developing self-compatible cultivars  
412 that do not require such cross pollination (e.g. Holland et al. 2016). This would reduce the bee  
413 densities required to achieve complete pollination, and would result in single-variety harvest with the  
414 associated management efficiencies. Such benefits must be balanced against potential impacts on  
415 fruit/nut quality.

416

#### 417 ***Pesticide stewardship***

418 Growers apply pesticides (principally fungicides, herbicides, and insecticides) on/around crops to  
419 combat the many pests and diseases that threaten crop production and plant health. Such chemicals,  
420 particularly insecticides targeting crop pests, unsurprisingly can expose and harm the bees on which  
421 crop production depends (Johnson 2015). An effective ICP strategy will account for pesticide use and

422 the potential for exposure to bees during crop bloom and at other times of the season. A framework  
423 for approaching such considerations is well-established already through Integrated Pest Management  
424 (Radcliffe et al. 2009). Indeed, the framework is designed to reduce unnecessary pesticide application,  
425 pesticide drift and environmental impact where decisions are explicitly based within an economic  
426 context. IPM can be adapted to include additional goals such as avoiding impacts to bees (Biddinger  
427 & Rajotte 2015).

428 Pesticide risk assessments for bees are derived largely from studies of honey bees, performed  
429 in few (mainly annual) crops, concentrated in North America and Europe (Lundin et al. 2015).  
430 Regulatory agencies require that plant protection products be tested for their effects on honey bees  
431 prior to registration under the presumption, albeit sometimes false, that other bee responses to  
432 pesticide exposure would be similar to those identified for honey bees (Thompson & Hunt 1999,  
433 Tasei 2002, Reidl et al. 2006, Biddinger et al. 2013). Regulatory agencies are reviewing their reliance  
434 on honey bee LD<sub>50</sub> values as the primary basis of potential restrictions on pesticide use during crop  
435 bloom, and are developing protocols for greater inclusion of larval tests and sub-lethal effects within  
436 future regulatory frameworks (Fischer & Moriarty 2014, Environmental Protection Agency 2014,  
437 European Food Safety Authority 2014).

438 Pesticides can affect bees through multiple routes of exposure (Thompson 2012, Johnson  
439 2015) and combinations can cause greater effects than individual exposures (Gill et al. 2012).  
440 Although growers avoid directly spraying pollinators, pesticides may contact bees when they are  
441 applied to blooming flowers. Pesticides also can drift to non-target sites if application parameters are  
442 not ideal, such as in windy conditions or when a blooming non-target crop is sprayed inadvertently  
443 because it is adjacent the target crop being treated. Bees may consume pesticides in pollen and nectar  
444 that exists either as surface residue or one that has moved systemically within the plant. Certain bees  
445 have additional routes of exposure that are less likely for other bee species. For example, honey bees  
446 may collect contaminated water to cool the nest and brood, and some solitary bees cut leaf pieces or  
447 gather moist soil for nest-building. Finally, foraging bees can bring sub-lethal doses of insecticides to  
448 their hive or nest, contaminating larval food and exposing other life-stages to pesticides.



449 Insecticides applied to crops that are not in bloom also have the potential to affect bees that  
450 contribute to crop pollination, but which remain active later in the growing season. Many pesticides  
451 have been detected on native bee species in agricultural landscapes (Hladik et al. 2016), although the  
452 effects of insect pest control programs on bees are variable among years and species (Tuell & Isaacs  
453 2010; Rundlöf et al. 2015). There is mounting concern about the effects of systemic insecticides on  
454 bees and other non-target insects (Goulson 2013), and the development of ICP guidelines requires a  
455 broad view of how typical pest management programs can affect the economically-important  
456 pollinator within each region and crop. With this information, growers can make informed pest  
457 management decisions based on each pesticide's potential both to control the target pest and to affect  
458 bees and the pollination services they deliver. Recently, this approach has been termed Integrated Pest  
459 and Pollinator Management (Biddinger & Rajotte 2015).

460

#### 461 **International attention to Integrated Crop Pollination**

462 The development of comprehensive ICP practices is a challenging task, but there are efforts underway  
463 across the globe in this direction. Examples include the International Pollinator Initiative  
464 ([www.internationalpollinatorsinitiative.org](http://www.internationalpollinatorsinitiative.org)) led by the Food and Agriculture Organization and recent  
465 efforts by the International Program on Biodiversity and Ecosystem Services to synthesize current  
466 understanding and to set international policy needs ([www.ipbes.net/publication/thematic-assessment-pollinators-pollination-and-food-production](http://www.ipbes.net/publication/thematic-assessment-pollinators-pollination-and-food-production)). In Europe, members of the EU-funded Status and  
467 Trends of European Pollinators project ([www.step-project.net/](http://www.step-project.net/)) have investigated pollinating insects  
468 and pollen limitation in numerous crop systems, while also exploring potential interventions to  
469 improve pollination and modeling implications of climate change on these interactions. More  
470 recently, the SuperB project ([www.superb-project.eu/](http://www.superb-project.eu/)) has been developed to focus on conservation  
471 and sustainable management of ecosystem services mediated by pollinators, and the LIBERATION  
472 Project is looking broadly at ecosystem services to European agriculture ([www.fp7liberation.eu](http://www.fp7liberation.eu)). In  
473 North America, members of projects in Canada and the United States also are investigating crop  
474 pollination. The CANPOLIN project ([www.uoguelph.ca/canpolin/](http://www.uoguelph.ca/canpolin/)) has been identifying key  
475 pollinators of major crop systems and in natural habitats. Members of project ICP based in the United

477 States ([www.projecticp.org](http://www.projecticp.org)) are working to identify the most economically important pollinators in  
478 various fruit, nut, and vegetable crops, determine the factors driving their abundance on farms, and  
479 then evaluate habitat manipulation and alternative pollinators as potential mitigation strategies.  
480 Together these projects will advance our knowledge of crop pollination in modern agricultural  
481 systems and will contribute new insights that can support policies to safeguard pollination services  
482 (Dicks et al. 2016).

483

#### 484 **Delivery of ICP programs for farmers, extension educators, and farm advisors**

485 Honey bee knowledge and extension information are currently integrated into most land grant  
486 university programs across the United States, and there is a wealth of experience and knowledge in  
487 the honey bee keeping community. Such compiled information is much less available and is less well  
488 developed for other managed bee species, and in many cases there are important parameters of their  
489 management that are not yet understood. Education on wild bee biology and management is starting  
490 to increase in university programs, which will help support long-term implementation of ICP and was  
491 one of the priority policy changes recommended by Dicks et al. (2016). If alternative managed bees  
492 become more cost effective and their return on investment can be better documented, perhaps a larger  
493 scale industry for rearing, managing, and deploying these bees can be developed to support ICP.  
494 Progress is being made towards this goal supported by major investments, including the development  
495 of western bumble bee species for commercial pollination and the propagation and management of  
496 blue orchard bees.

497 For growers making decisions about their relative levels of investment in different managed  
498 and wild bees versus the other potential components of their crop pollination system, the relationships  
499 between bees, costs, yield increases, and improved revenue are needed. Even the recommendations  
500 for appropriate stocking densities of honey bees are based on old studies with out-of-date cultivars in  
501 many crops (Free 1993, Delaplane & Mayer 2000), highlighting the need for more research before  
502 ICP guidelines can be fully developed. Similarly, there is limited information on the specific  
503 economic value and contribution of pollinator habitat and how to maximize that value. Planning tools  
504 for landowners on how to make decisions about the placement or protection of habitat or other

505 features that support managed and wild bees have been developed (e.g. [http://www.xerces.org/wp-](http://www.xerces.org/wp-content/uploads/2009/11/PollinatorHabitatAssessment.pdf)  
506 [content/uploads/2009/11/PollinatorHabitatAssessment.pdf](http://www.xerces.org/wp-content/uploads/2009/11/PollinatorHabitatAssessment.pdf)). These tools are useful for educating  
507 landowners about ICP principles and farm planning, but they could be extended and refined from field  
508 testing and correlation with crop specific models.

509 As improved ICP methods are further developed for stocking and managing bees as well as to  
510 develop habitat for wild and managed bees, outreach to the farm community will be a critical  
511 component to ICP adoption. Strategies for engaging landowners include demonstration farms,  
512 workshops, field courses, case studies, written guidelines, and the use of peer-to-peer networks.  
513 Support for outreach on ICP practices should target cooperative extension, certified crop advisors,  
514 grower groups, NGOs, state and federal agricultural agencies, and other agricultural experts.

515 The USDA Natural Resources Conservation Service (NRCS) and Farm Service Agency  
516 (FSA) support extensive outreach on wild bee conservation efforts that support ICP practices  
517 (Vaughan & Skinner 2015). As mandated by the 2008 and 2014 Farm Bills, these agencies are  
518 incorporating pollinators into all of their conservation programs. While the level of support varies by  
519 region and over time, both agencies (in partnership with NGOs, such as the Xerces Society and Soil  
520 and Water Conservation Districts) are implementing programs through which growers can receive  
521 additional financial and technical support to adopt ICP practices nationwide. Engagement of the  
522 federal conservation agencies has the potential to significantly accelerate adoption of practices, and  
523 with the national U.S. goal of implementing 7 million acres of habitat to support wild bees and other  
524 pollinators by 2020 (Pollinator Health Task Force 2015) there is great potential to expand habitat to  
525 provide nectar, pollen, and nesting sites for wild bees.

526 An important consideration beyond of the core concepts of the ICP framework is that many of  
527 the pollinator habitat and farm management practices designed to support wild or managed bees can  
528 provide additional environmental benefits. ICP strategies for enhancing wild bees may also support  
529 natural enemies, especially if plantings are designed with this in mind (Wratten et al. 2012). Such a  
530 potential synergism provides added incentive for growers to consider adoption. Alternatively, the  
531 florally-rich habitat designed for pollinators could serve as a reservoir for pest insects, and more study  
532 of this risk is needed. However, recent studies using perennial wildflower or shrub plantings found

533 greater biological control but no increase in pest insects within fields adjacent to pollinator habitat  
534 (Blaauw and Isaacs 2015, Morandin et al. 2016, Venturini et al. 2017). Broader benefits of pollinator  
535 habitats include buffers for erosion control, nutrient management, drift reduction, visual screens and  
536 barriers, and improved on-farm biodiversity (Hladik et al. 2017, Grudens-Shuck et al. 2017), which  
537 are increasingly important for certified U.S. organic farms.

538

### 539 **Integrating an economic understanding of pollinators to agriculture**

540 Economic assessments of pollination are tremendously useful for highlighting the value of wild bee  
541 abundance and diversity (e.g. Southwick and Southwick 1992, Losey & Vaughan 2006), but see  
542 Breeze et al. (2016) for limitations and future needs. Globally, the economic value of pollinators has  
543 been estimated to be roughly 10% of the value of agricultural production (Gallai et al. 2009). While  
544 these are important for understanding the contribution of pollinators to crop production, this is likely  
545 an underestimate because it only includes pollination leading directly to the human-consumed yield,  
546 omitting the value of seed production and livestock fodder. Additionally, values attributable to  
547 increases in quality may not be captured by mass-based production metrics (Garratt et al. 2014). For  
548 example, pollinator-dependent crops provide much of the vitamin A in regions of vitamin A  
549 deficiency (Chaplin-Kramer et al. 2014). Lastly, broad-scale valuations that are based on the crop  
550 plant's biology do not identify the contributions of different bee taxa to the value of pollination.

551         Methods exist to separate the economic contributions of various insect taxa, although detailed  
552 field data are required (Winfree et al. 2011). In the context of ICP, it is essential to know the relative  
553 economic value from managed and unmanaged taxa. A synthesis of data from >600 crop fields  
554 worldwide found that roughly 50% of crop flower visits came from wild insects rather than those  
555 managed for pollination (Garibaldi et al. 2013). A significant economic value of wild bee taxa also  
556 occurs even in crop systems where managed honey bees are abundant (Garibaldi et al. 2013, Kleijn et  
557 al. 2015). Because these syntheses are based on data sets collected by researchers interested in  
558 unmanaged bees, this finding may overestimate the global contribution of these taxa for some  
559 contexts. Therefore, more studies are needed that measure the economic contributions of managed

560 and wild bee taxa using study locations that are stratified with respect to the geographical areas of  
561 main production for a given crop (see also Lautenbach et al. 2012).

562         Only a few studies have documented application of ICP economic assessment based on a  
563 cost-benefit analysis of alternative actions; for example, restoration of habitat for crop-pollinating  
564 bees to augment managed honey bees (Carvalho et al. 2012, Blaauw & Isaacs 2014). The costs of  
565 habitat restoration or augmentation also include the opportunity costs associated with not using that  
566 land area for production, if the habitat takes land out of production. These opportunity costs can be  
567 larger than the benefits in some circumstances (Olschewski et al. 2006, Brittain et al. in prep), but not  
568 in others. For example, in a Canadian oilseed production region, the purely economic optimum is to  
569 leave 30% of the land area as pollinator habitat (Morandin & Winston 2006). Ever more intensive  
570 agricultural land use has not increased the yields per hectare of pollinator-dependent crops over the  
571 past two decades, even though it has increased the production of crops not dependent on pollination  
572 (Deguines et al. 2014).

573         With improved understanding of the economic value of managed and wild bees, we highlight  
574 the need to translate this into sampling tools that growers can use to make informed decisions on the  
575 need for adjusting managed or wild bee populations during bloom. Growers or their crop scouts may  
576 conduct simple field samples of insect visitation to crop flowers, which can then be used to identify  
577 situations with insufficient pollination based on bee abundance. There is a strong link to IPM here too,  
578 and we highlight the need for the IPPM concept to be developed into practical decision tools that will  
579 support rapid research-based decisions about the need for adjusted stocking densities, investment in  
580 alternative managed bees, or implementation of conservation practices.

581

## 582 **Summary and future directions**

583 Development and implementation of ICP strategies for specialty crops will require attention to the  
584 following research and education priorities. First, it will be essential to know which insect species are  
585 economically valuable pollinators and what factors affect their abundance. Second, the relationships  
586 between bee abundance, pollen deposition, and crop yield must be studied to determine how much  
587 pollen deposition is needed for full yields. This is understood for some crops in some regions, but we

588 do not have a complete picture of these most basic aspects of crop pollination for most specialty  
589 crops, limiting recommendations for optimal honey bee stocking densities. It will also be important to  
590 know how well habitat management practices can support bees and improve crop pollination, and also  
591 to gain an improved understanding of where this approach is, and is not, economical for growers.  
592 Greater understanding in the agricultural community of how to manage these alternative bees will  
593 require better access to information through transfer of knowledge to beekeepers and growers  
594 comparable to the depth and breadth of information delivered about honey bees.

595         Integrating training on wild and managed bees, and their application for crop pollination  
596 should be a priority for university biology entomology, and agricultural programs to help increase the  
597 ability of future research and extension educators to support implementation of sustainable pollination  
598 for specialty crops. In many agricultural regions, extension educators are in daily contact with  
599 beekeepers, growers, gardeners, and youth, developing and delivering education programs, and we  
600 would hope that the familiarity with ICP would rival that for IPM in the near future. The seeds of this  
601 change are being sown through increased attention to diversified crop pollination supported by  
602 funding agencies that are facilitating collaborative explorations between agricultural and ecological  
603 researchers studying pest management for crop potentiation and those focused on bees and crop  
604 pollination. Both issues are at the front of specialty crop growers' concerns, and development of ICP  
605 cannot proceed without an understanding of the implications for pest management. The converse is  
606 also true, as pest management for diseases during crop bloom and invasive species have the potential  
607 to limit wild and managed bee performance and survival.

608         On-farm demonstrations are also essential for facilitating stakeholder adoption. Therefore, we  
609 emphasize the value of working with leading growers to demonstrate ICP practices across the range of  
610 crop production situations for specialty crops. Social science analytical techniques also can be applied  
611 to identify and better understand the important motivations for stimulating the adoption of new  
612 pollination practices, which can help direct education efforts towards those with greatest chance of  
613 success. Finally, the spatial aspects of pollination services to crops must be considered for appropriate  
614 implementation across farm landscapes. This will be greatly facilitated by development of spatially-  
615 explicit decision tools that combine biological and economic aspects of crop pollination. Aerial

616 images can be used to select crop areas of interest and then different bee species, placement strategies,  
617 densities, and habitat enhancements can be applied in various combinations to determine the expected  
618 relative profit of different strategies. Such systems will be needed to bring pollination decision-  
619 making to the level of sophistication used currently in many farms for other production inputs.

620

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627

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1243 **Figures**

1244

1245 Fig. 1. Schematic representation of Integrated Crop Pollination and the components that contribute to  
1246 the development of an ICP strategy. ICP focuses on three general types of bees, supported by a  
1247 combination of restoration and agronomic practices. It employs economic assessment to inform  
1248 actions, combined with outreach support to deliver practical strategies to enhance sustainable  
1249 pollination for crops.

1250

1251 Fig. 2. Conceptual representation of the relative importance of different types of bees in different  
1252 farm settings. This depicts how habitat enhancements and alternative managed bees may be used to  
1253 increase the diversity of bees providing pollination services to crop production in intensive settings,  
1254 thereby mitigating potential pollination shortfalls if honey bees are unable to provide full pollination.

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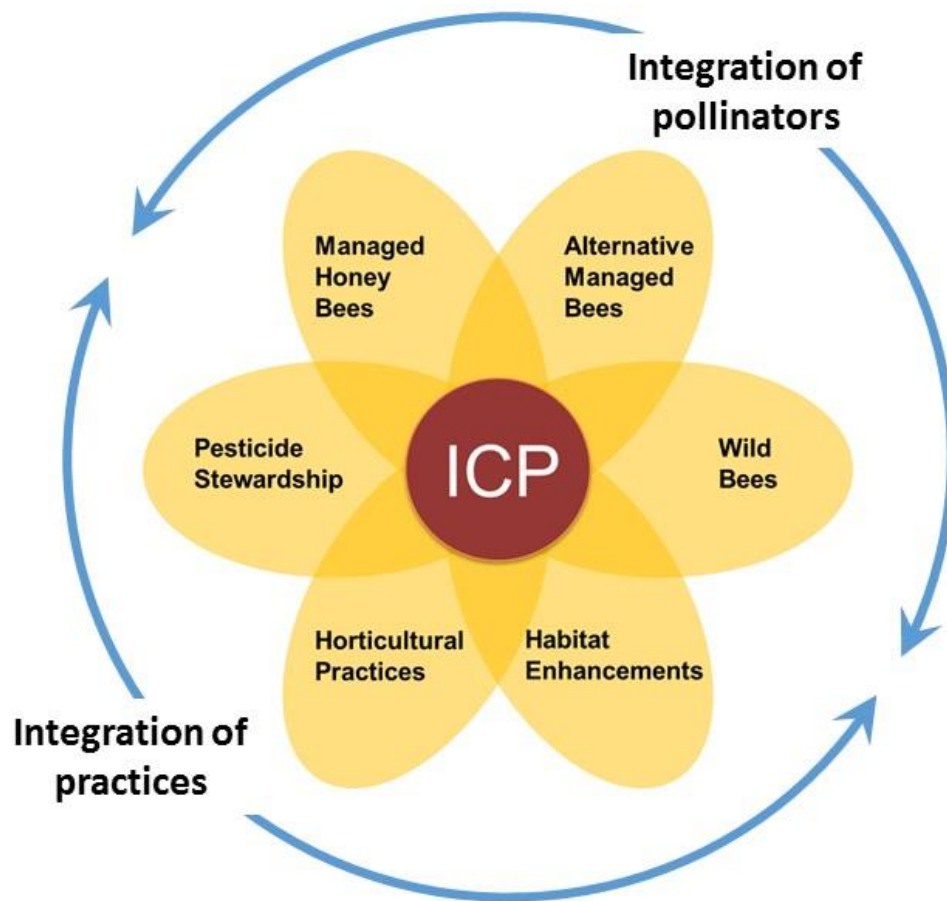
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1257 Fig. 3. Considerations for stepwise evaluation of plants for developing bee-enhancing pollinator  
1258 plantings for use in farms to support bees, and subsequent implementation of these plantings. Habitat  
1259 that is rewarding and well-established, and which has a benefit to yields of nearby crops can provide a  
1260 positive feedback to further adoption in other farm settings.

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1262 Fig. 1

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1264 Fig. 2

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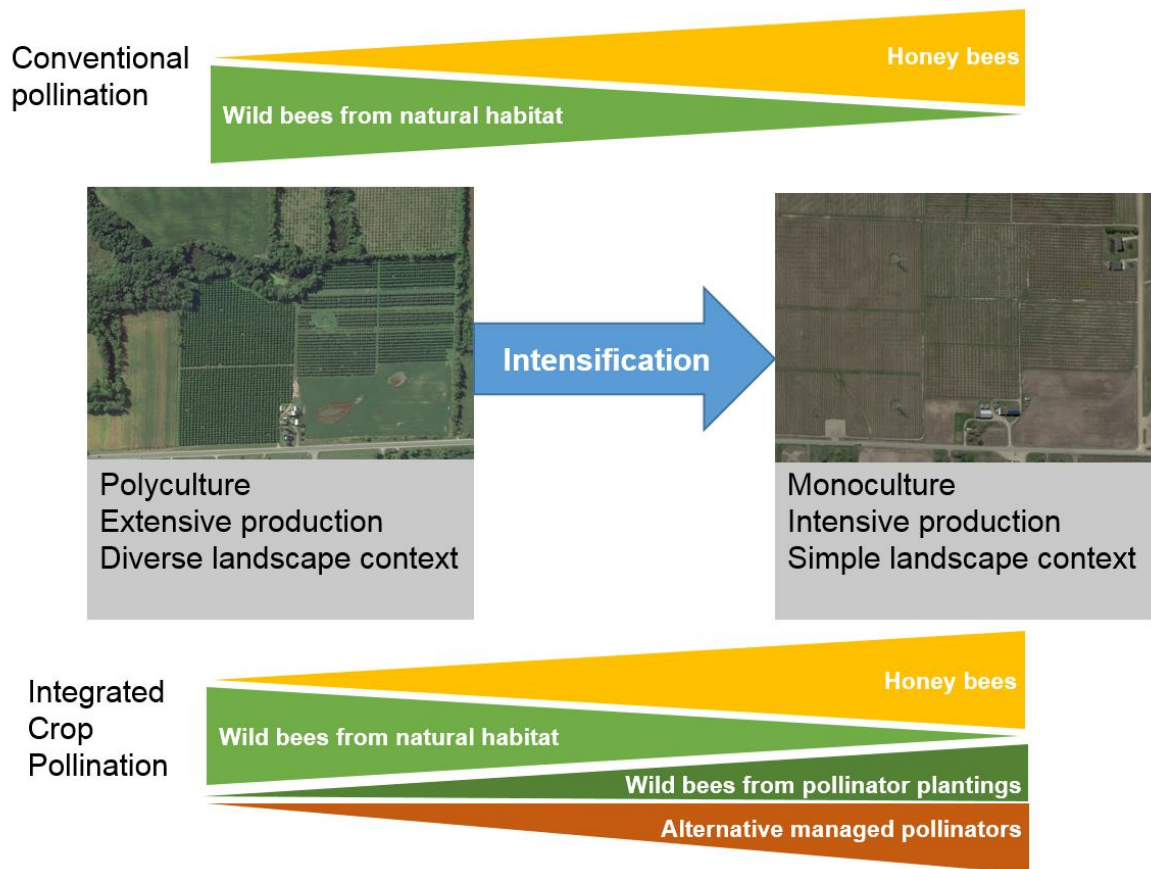
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Fig. 3

